

## FREQUENTLY ASKED QUESTIONS

### WHAT IS CONTECH CALL?

The ConTech Call, promoted by MEXT: Mota-Engil Next, is a program aimed at supporting solutions to modernize construction and foster a paradigm shift in how we conceptualize, design, and build the cities of the future.

### WHO CAN APPLY FOR THE PROGRAM?

Solutions developed or under development from startups, scaleups, spinoff, R&D centres, or universities, from around the world, with a technological solution at a minimum of PoC stage, that brings innovation and sustainability to the call four categories.

### HOW CAN I PARTICIPATE?

Application online at <https://www.motaengilnext.com/contech-call/default.aspx> until 13th October 2024.

### WHEN CAN I APPLY TO THE CALL?

Applications are open until 13th October 2024.

### IS THERE A PARTICIPATION FREE?

Participation is completely free.

### CAN I APPLY WITH MORE THAN ONE PROJECT?

Yes.

### HOW DOES THE SELECTION PROCESS WORK?

After the application period, there will be a pre-selection of 10 projects that will participate at the jury session. Of the selected candidates, up to 5 projects will be chosen to present the solution at the final event (Demo Day) to Mota-Engil Group executives and ecosystem players.

### **IN WHAT CONSISTS OF THE JURY SESSION?**

The promoter(s) of each project must make a presentation of (maximum) 5 minutes, supported by any materials they consider most appropriate and be available to answer questions and doubts raised by the jury.

### **WHAT ARE THE JURY'S PROJECT SELECTION CRITERIA?**

The jury will consider:

- The business potential and strategic alignment with Mota-Engil Group
- The experience and credibility of the founding team
- The clients, projects and uses-cases track record
- The quality of the solution

### **WHO IS THE JURY?**

Jury members are diverse and with different profiles, representing Mota-Engil Group, namely innovation and sustainability teams and markets' representatives, and other guests from the innovation ecosystem, as Universities and Investment agents. You can see the jury in more detail at

<https://www.motaengilnext.com/contech-call/default.aspx>

### **WHAT IS THE FORMAT OF THE PROGRAM?**

Main online, however, you have the option to be in-person at the Demo Day (final event) on the 8th November at M-ODU (Porto city in Portugal).

### **WHAT ARE THE BENEFITS TO PARTICIPATE IN THIS CALL?**

The 5 finalists will have the chance to pitch their solutions for an incredible audience of Mota-Engil Group executives, as well as innovation ecosystem players. As a finalist, you will be invited to test and validate your solution at one of Mota-Engil construction sites and/or offices. Mota-Engil Group is in +20 countries in Europe, Africa and LATAM, with a range variety of industry segments in which we operate in (Engineering and Construction, Environment and Services, Transport concession, Energy and Mining). Complementarily, we aim to contribute for the development of your solution with feedback and advisory from our executives and technical teams, upon request. All of this will be planned in accordance with your needs and our ability to activate, so that it's tailored to ensure the best chance of success.