

## CONTECH CALL REGULATION

### REGULATION

#### PREAMBLE

ConTech Call is an initiative promoted by MEXT: Mota-Engil Next aimed at supporting the development of start-ups, scaleups, spinoffs, R&D centres, and universities with solutions to modernize construction and a paradigm shift in how we conceptualize, design, and build the houses and cities of the future. The call focuses on four categories — Green Construction, Enhanced Productivity, Construction Supply Chain and Future of Construction — with high potential for impact in the future of construction and for the infrastructures of the future.

This call is promoted by MEXT: Mota-Engil Next with sponsorship from Mota-Engil Group, which assembles a relevant group of experts recognized in the segments in which the Group operates (Engineering and Construction, Environment and Services, Transport concession, Energy and Mining). Guest external ecosystem players are also considered to form the jury and to join the final demo session.

This regulation refers to the first edition, which will take place during in 2024.

## ARTICLE 1

### OBJECTIVES

The objectives of this initiative are:

- a)** To support the development of technological and non-technological solutions that aim to modernize construction processes and a paradigm shift in how we conceptualize, design, and build our future houses and cities.
- b)** To foster and support the implementation of innovative projects that promote sustainability in future cities, with a special focus on construction.
- c)** To foster and deepen collaboration with other innovation ecosystems in startups in the areas of construction.
- d)** To promote reflection on the main challenges of ConTech.
- e)** To support the development of the ConTech ecosystem in Portugal.

## ARTICLE 2

### ELIGIBILITY

Call aimed at start-ups, scaleups, spinoffs, R&D centres, or universities:

- a)** With a solution from PoC to growth stage.
- b)** Addressing a challenge in the construction industry (B2B).
- c)** With the capacity to test your solution in one of the markets where Mota-Engil Group operates.
- d)** And the potential to operate and scale the solution globally.

Any innovative project in the identified categories — Green Construction, Enhanced Productivity, Construction Supply Chain, and Future of Construction —that contribute to the program's objectives, are eligible to apply.

## ARTICLE 3

### APPLICATION PROCESS

- a)** Applications must be submitted via a specific form available on the program's website: <https://www.motaengilnext.com/contech-call/default.aspx>
- b)** The application period runs until 13th October 2024 (inclusive, 23:59 GMT).
- c)** The organization reserves the right to unilaterally extend the application deadline, with notice published on the program's website.
- d)** The organization is not responsible for the possible loss or non-receipt of applications, even if resulting from network interruptions or failures on the

website created for application submission.

**e)** Each promoter/company may submit more than one application, however, only one per solution.

**f)** The promoter or team of promoters must own the solution presented in this initiative.

**g)** In the case of teams, one interlocutor must be indicated to represent the team before the organization, serving as the contact point and spokesperson throughout the process. Contact details in the application form must remain active and updated throughout the initiative period.

## ARTICLE 4

### APPLICATION EVALUATION

**a)** Applications will undergo a preliminary analysis to verify the formal eligibility conditions of the project promoters.

**b)** Applications will be subject to a preliminary evaluation based on the program's objectives for pre-selection purposes.

**c)** Promoters/projects not meeting the conditions referred to in subsection a) of this article, or whose projects have not been pre-selected or lack sufficient information, will be informed by email that they will not proceed to the next evaluation phase.

**d)** The evaluation is based on the information in the application form.

**e)** After the preliminary analysis, 10 projects will present their solutions to a jury session for the selection of up to 5 projects across the indicated categories.

**f)** The jury session will consist of a 5-minute presentation supported by digital or other means deemed appropriate by the promoters, followed by 10 minutes for Q&A with the jury members.

**g)** This jury session will take place in 23rd October, and the jury's evaluation will consider the following criteria:

- I. A technological solution that promotes innovation in the applied category.
- II. Quality of the team and its capacity to implement the project.
- III. Feasibility of the presented solution.
- IV. Potential impact in the applied category.
- V. Growth and/or scalability potential.

**h)** The jury will consist of members of Mota-Engil Group, namely its innovation and sustainability teams and markets representatives, and other guests from the

innovation ecosystem, as Universities and Investment agents.

**i)** The decision of the selection of 5 finalist projects will be communicated by email to the promoters on the 25th of October.

**j)** The organization will make every effort to ensure the selection of 5 finalist projects, however, it cannot be held responsible if it is not possible to select this number of projects.

## **ARTICLE 5**

### **DEMO DAY**

**a)** The Demo Day—the final public presentation of the projects—will take place on 8th November 2024, at M-ODU in Porto (Portugal), at a time and manner to be announced later.

**b)** Demo Day consists of a public presentation of each project through a pitch lasting a maximum of 5 minutes each. The presentation should be supported by digital or other means deemed appropriate by the promoters, preferably in person but also possible online, noting its key market differentiators.

**c)** The Demo Day is a public final presentation that will count with Mota-Engil Group executives and teams, Partners representatives, Innovation ecosystem and Investment players and public entities (not extensively).

## **ARTICLE 6**

### **GENERAL PARTICIPATION CONDITIONS**

**a)** Participants are responsible for all information and content of the project they present.

**b)** Participants must always act cordially and with respect, particularly towards the rules and procedures of the organization and partners.

**c)** Inappropriate or abusive behaviour, including the use of obscene language, will not be tolerated.

**d)** The organization reserves the right to exclude any participant who, during the initiative, does not comply with the rules set forth in this regulation or does not participate in the planned activities.

## **ARTICLE 7**

## **BENEFITS**

Finalist projects will benefit from:

- **Market Access:** test and validate your solution on a Mota-Engil construction site in one of Mota-Engil markets (Portugal, Angola, Mozambique, Nigeria, Mexico, Peru, Brazil, or other).
- **Expertise:** access to advisory from Mota-Engil group executives and MEXT team.
- **Personalized planning:** one size does not fit all and we work to tailor the pilot to ensure the best chance of success.

## **ARTICLE 8**

### **CONFIDENTIALITY**

The parties commit to maintaining confidentiality on all information accessed under this initiative, including intellectual and industrial property, even after its conclusion, except as strictly necessary for the execution of this initiative and as necessary for the promotion and marketing of the program.

## **ARTICLE 9**

### **INTELLECTUAL PROPERTY**

- a)** The industrial property and intellectual rights of the ideas/projects belong to the promoters.
- b)** Promoters grant the organization permission to use non-confidential information in its promotional and marketing activities.
- c)** The organization is not responsible for any intellectual property violation, misuse, or plagiarism by another candidate promoter or external member.

## **ARTICLE 10**

### **DATA PROTECTION**

MEXT: Mota-Engil Next (MEXT) is committed to guaranteeing the security and privacy of your personal data. When registering for the programme via the registration form, participants must also accept the 'Privacy Notice for the Processing of Personal Data for the "ConTech Call"' - which can be consulted here:

<https://www.motaengilnext.com/docs/2024-07-26PNotPDContechCallCompetition.pdf>

## **ARTICLE 11**

## FINAL PROVISIONS

- a)** The organization reserves the right to amend this regulation, informing the promoters who apply/participate in any of the categories.
- b)** Situations not covered by this regulation will be duly analysed and defined by the organization.
- c)** Participation in the program implies the express acceptance by the promoters of the terms and conditions of this regulation.